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Afore Buys TailoredRisk Insurance in Naples, Elevates Paolini

Afore Insurance Services, an Atlanta-area-based insurance brokerage, has acquired TailoredRisk Insurance Advisors of Naples, Florida.



Paolini

TailoredRisk founding principal John Paolini was named executive vice president for the national personal lines division at Afore, the company announced in a news release. Paolini will fill the vacancy created by Andrew Muller's recent elevation to Executive Vice President of Strategy & Partnerships

The move strengthens Afore's focus on the near-affluent and high-net-worth personal lines market, the firm noted.

Paolini has some 30 years in the business, including underwriting and marketing stints with Chubb, AIG, Fireman's Fund and other insurers. He became a licensed broker in 2011, according to the TailoredRisk website.

Afore, with roots in the 1970s, has continued to grow in recent years with multiple acquisitions of agencies. It has headquarters in Alpharetta, Georgia.

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